

PROCURE

a powerful solution to all your

PROCUREMENT

PROBLEMS

THIS IS THE STORY of an ordinary desktop in an ordinary office, overflowing with the usual piles of paper, and accompanied by all the standard procurement tools—scissors, tape, paper clips, rubber bands, a stapler—and, oddly enough, a rubber duck.

Glaring at the impertinent little duck was one very busy, and, at that moment, very impatient procurement officer.

She was a seasoned pro who thought she had seen it all—that is, until today. She knew the CLINs for Titanic missile acquisition by heart, she could recite the FARs for tanktop procurement backwards

and forwards, and she had long ago memorized the commodity codes for macramé toilet paper covers. She could talk RFQs until she was blue in the face. She could fill in SF18s with her eyes closed.

And that was the problem. She knew it all because she had laboriously typed and retyped, cut and pasted and pasted and cut, clipped, taped, stapled and copied every word of five billion requisitions (or was it \$5 billion in requisitions?) over the years.

Not that she was an unusually grumpy person. It's just that you might be a little grumpy too if you had to process a billion or so requisitions with not much more than scissors, scotch tape and white-out (don't even talk to her about white-out) *and with never enough time to do it all.*

So, even though it was just an average Friday morning for most everyone else, Mary was a little contrary—if not a lot—because someone had just dropped this silly yellow thing on her desk with nothing more than



a gruff little note that read, “Qty: 5,000. Procure immediately!”

“Procure!” she hunched.

“Immediately!” she snorted.

But just as Mary began to do what years of experience had taught her was the right thing to do, the other occupant of her overcrowded office turned to her and said “Procure?”

I wonder if they mean that powerful new procurement software?” he went on.

“Say what?” Mary shot back.

But Paul had already disappeared behind the piles of paper on his own desk, saying “I think I have a sample disk somewhere.” “Aha! Here it is.” Paul’s hand popped up, holding a little red disk. The rest of him followed, looking even more skeptical and contrary than Mary herself.

“If that’s the way they want it, then let’s give it to them,” said Paul. And slowly, a smile began to appear on Mary’s face for the very first time that day.

PROCURE: THE COMPLETE SOLUTION

MARY HAD PICKED UP the rubber duck, and was turning it over to see if she could find a part number or a manufacturer's name, when Paul opened the colorful brochure that came with the disk and began to read it aloud:

"Welcome to *PROCURE*" it said.

"The fastest way to requisition anything—from dirigibles to ducks!" Mary and Paul glanced at each other—and then shrugged. Obviously, a coincidence.

Paul returned to the brochure:

"PROCURE: a sophisticated, state-of-the-art procurement system, specifically designed by and for government procurement officers, which allows them to process and track every procurement task—from requisition to contract completion, and everything in between."

While Paul was busy reading about how *PROCURE* was a powerful point-and-click, user-friendly Windows-based application,

1 "...with customized menus to guide you every step of the way..." Mary had quietly slipped the little red disk into her ordinary PC on her ordinary desktop, and then she double-clicked on the *PROCURE* icon.

In front of her was a simple, elegant window, with a nice row of pull-down menus at the top. Intuitively, she clicked on the "Requisition" pull-down menu and highlighted "Input." In a flash, a very nice window with the word "Requisitions" appeared on the screen, as Paul gravely intoned,

2 "...simply follow the helpful prompts at the bottom of each window..."

Which is all she had to do. "Enter buyer code," read the screen. Mary *clicked*, and entered her code. "Press 'New' to create

requisition." She *clicked* on New. "Hit 'Enter' to create a new purchase requisition number (PRNR)," said the prompt. *Click*, went Mary.

3 "...and the system will automatically generate a new requisition number (PRNR)..." read Paul. Which is what it did. "Double-click to add new line item," said the prompt. *Double-click*, she replied. And up popped a dazzling array of data fields, all laid out in a logical, yet familiar format, mirroring the forms she was used to filling in every day. "Cool," said Mary.

With almost embarrassing ease, Mary breezed through the window, zipping from unit of issue and shipping, to commodity and funding codes, filling in each field as she went

4 "...just by scrolling through the pop-up lists and clicking on the appropriate code..."

1 Pull-down menus provide instant access to program's full power

3 Assign Purchase Requisition Numbers (PRNRs) automatically or manually

6 Enter text easily with built-in text editor

7 Search and retrieve text from separate word processing files

4 Click to access pop-up lists of Funding codes

10 Record free-form accounting lines (DBOF)

2 Context-based prompts provide help at every step

12 Copy and update data with no re-keying

11 Generate reports quickly and easily

5 Record up to 37 fields of data on one screen

8 Access and enter multiple levels of data—even from the Internet

9 Multi-line accounting is one click away

The screenshot shows the PROCURE software interface. At the top is a menu bar with options: File, Edit, Requisition, Solicitation, Response, Contract, Management, Help, Reports. Below the menu bar is a sub-menu for 'Requisition' with options: Input, Import, ML Accounting. The main window is titled 'Requisition Line Item Page 1 of 3'. It contains several data fields: PRNR: PT101, Buyer Code: MMQC, L/I: 1 of 1, DOC/REQ: NR1960, Ship to: WH1600, Supp Addr: OOffice-1, Comm Cd: 5555, Nomenclature: Flotation Devices, Recreational, Small, Quantity: 5000, Est. Unit price: \$1.25, Total: \$6000, Unit of issue: EA, Priority: 01, Rdd: 30, 1997/07/07, Perform date: 1997/12/25, Desc: Rubber Duck, yellow, cute. Below these fields is a table with columns: Acrn, Fc, Approp, Subhd, Obj, Rcn, Sa, Aaa, Ti, Paa, Cc, Cost Code. The table contains one row: AA, BB, 1776, 13, Y, 77, 0, 108, 0, 1812, DD, 362436. At the bottom of the form are buttons: WP, FC, Dbof, Top, Prev, Next, End, Locate, New, Save, Cancel, Print, Close. A prompt at the very bottom says 'Enter code or Double click to view additional detail'.

FROM REQUISITION...

Paul found himself peeking over Mary's shoulder, impressed by the speed and ease with which she was filling in data. "Up to 37 fields of procurement data can be entered on a single screen," Paul went back to reading the brochure, "making it easy to once and for all

5 record and capture information on everything from funding codes and stock numbers, to priority codes and performance dates."

AS USUAL, MARY WAS WAY AHEAD of Paul. Having filled in all the relevant fields, she was typing in a description of the duck using the program's

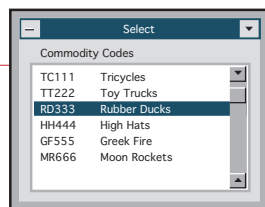
6 built-in text editor. When she wanted to add an important line item vis-à-vis recreational flotation devices, she called up some old requisitions using the program's powerful ability to

7 "retrieve information from separate word processing files," even when they were hidden deep within the recesses of her own PC, or the big old mainframe downstairs.

Just as she was adding a note to her colleagues in the Kansas City office to provide any extra information they could about rubber ducks, she heard Paul describe how the system

8 "...allows remote data entry and access via the Internet."

Mary paused for a moment and looked at her screen. There, before her, was all the data necessary for a finished requisition, with its



4 Pop-up lists for quick code selection

own requisition number and DOC/RQNs, all the right codes, numbers, and prices (Mary was a little surprised when it instantly calculated the estimated price from the requested quantity and the estimated unit price).

TO MARY'S CONSTERNATION, Paul didn't seem to care about the price of ducks. He was too busy reading about how the program's

9 "built-in multi-line accounting distributes funds from separate accounts," and how it could record

10 "free-form accounting (DBOF) lines." Now they were talking his language. He read every word carefully. "Any document and any requisition, assigned or unassigned, can be tracked, reviewed, edited, previewed and printed," it said.

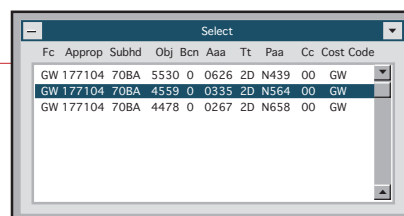
11 "You can easily generate reports about single or multiple buyer codes, requisition numbers, etc."

This was welcome news indeed for Paul, who was always busy writing and rewriting reports about this, revisions of that and updates about just everything—and always starting from scratch.

12 "No lost data," the brochure said.

"No re-keying. No wasted time. Transform all your captured data into an asset."

He leaned back in his chair, just thinking of the possibilities.



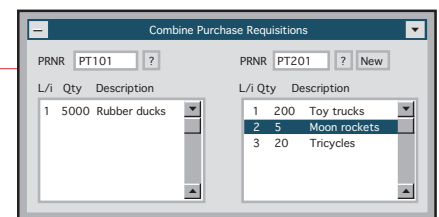
9 Built-in multi-line accounting

JUST THEN, MARY, WHO WAS feeling pretty smug, casually reached over and snatched the brochure out of Paul's hands. It had just occurred to her that she could use this little program to cut through the pile of paperwork that covered her desk. Eagerly, she tapped in the numbers for three requisitions that she had been slaving over the old-fashioned way.

In no time at all, she effortlessly combined the three into one procurement action, streamlining a whole slew of data with just a few keystrokes. Jumping from screen to screen, form to form, database to word processing and back again, she quickly saw how easy it was to, in the brochure's words,

13 "suspend, cancel, split and combine requisitions, while keeping track of every detail and line item, assign multiple lines of accounting, import data, copy old requisitions and update them with new information."

Glancing at her watch, she realized that the brochure was right: she really could **"complete in minutes what used to take hours."**



13 Combine multiple requisitions

TO SOLICITATION...

CARPE DIEM!" CROWED Mary, as she renewed her attack on what had, until just moments ago, seemed an unconquerable mass of paperwork. "Excuse me?" said someone who happened to be walking past her door.

"Carpe Diem!" she repeated with vigor. "That's Latin for 'Seize the day.'"

Mary stuck her head out the door to see who was interested in dead languages.

"Hey, Peter," she called out after the receding figure. Peter turned around slowly. He could detect a hint of mystery in her voice.

"Yes, Mary?" came his cautious reply.

"Would you like me to put that requisition out for bid?" she asked.

"Which one?" he queried carefully.

"The one for the rubber ducks," she replied, and instantly Peter began to worry that: a) she didn't have enough work to do lately, or, b) she knew something that he didn't.

"Sure," said Peter, in a vague, offhand way which did nothing at all to conceal his anxiety.

Mary's eyes flashed with mischief as she turned back to her computer, tapped the mouse, and pulled down the "Solicitation" menu. While Peter peered at her with some apprehension, Paul flipped the brochure open and began to read aloud:

"The Solicitation menu gives you powerful control over the entire solicitation process—from retrieving requisition data to releasing and distributing solicitations." Paul paused to watch Mary

1 "Hit New and enter in the PRNR to instantly begin the solicitation process"

—and every detail down to the last duck appeared on Mary's screen.

2 "With just one click you can establish a PIIN"—which was just what Mary was already proceeding to do, selecting

3 "from a pop-up list of PIIN codes" which had flashed onto her screen. Peter's interest was immediately piqued as he watched

Mary confidently click from screen to screen, guided by the same friendly prompts as before. Suddenly, up jumped a screen titled

4 "Auto-CLIN." An audible gasp came from her colleagues. There, in the window, were the correct CLINs, highlighted, and awaiting her approval. "With just one click, the system will

5 automatically select and generate the right CLINs from the requisition database."

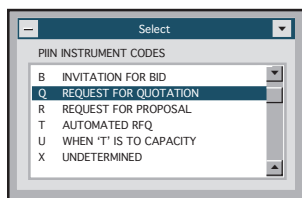
Paul looked down at the brochure. "It's mastery of CLINs will impress you," he read.

6 "Whether generating CLINs automatically, or selecting and updating them manually, you can reduce hours of tedious scrolling, copying, cutting and pasting, down to a few keystrokes."

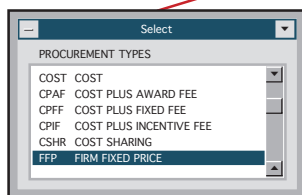
That *is* impressive, they all agreed.

1 Entering PRNR automatically imports data

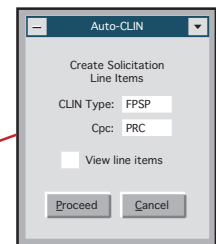
2 One click to establish PIIN



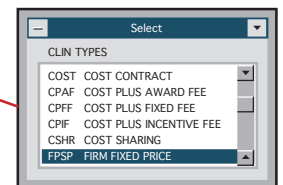
3 Pop-up lists for quick PIIN code selection



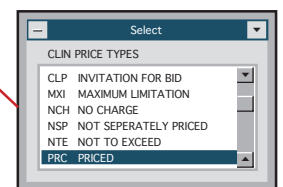
8 Pop-up list of procurement types



4 Create CLINs automatically with "Auto-CLIN"



5 Generate CLINs by contract type...



6 ...or by price type

Enter code or Double click to view additional detail

AMENDMENT...

"Process requisition line items into CLINs, incorporate various CLIN types into one solicitation, split line items into different CLIN categories or combine two or more into one."

That could save a lot of time and effort, thought Peter. He liked what he was hearing.

7 "Automatically reconcile fund data to combined or split CLINs. Create a customized section B with prefix and/or suffix data for any CLIN." That's the way to do it, Peter thought. The *right* way to do it. What else can it do?, he wondered.

PETER PULLED THE brochure out of Paul's hands in order to read it for himself. "With *PROCURE* you can generate complete solicitations for RFPs and IFBs from sections A through M," he picked up where Paul had left off.

8 "Quickly select from any solicitation or contract type currently authorized by FAR—from fixed price, cost plus, time and materials, to IDIQ and BPAs (and all their variations)—and then add, delete, or edit as you wish," read Peter.

Actually, Mary had already selected "Standard Form 18" from the menu, and then watched as the system quickly called up its

9 "built-in database of FAR and FIRMR clauses" and used its powerful

10 rules-based expert system to automatically select and insert the appropriate clauses..."

7 Append suffix or prefix data for any CLIN

Clause	IBR	Title
52.203-3	Y	GRATUITIES
52.225-11	Y	RESTRICTIONS ON FOREIGN PURCHASES
52.232-1	Y	PAYMENTS
52.232-25	Y	PROMPT PAYMENT
52.232-8	Y	DISCOUNTS FOR PROMPT PAYMENT
52.233-1	Y	DISPUTES
52.233-3	Y	PROTEST AFTER AWARD

9 Built-in database of FAR clauses

10 Rules-based expert system automatically selects clauses

When a clause came up that she wasn't totally familiar with (Mary was human, after all), she simply followed its helpful advice to

11 "double-click on the highlighted clause to view the full text" for her own expert review. As she scrolled through the text, Mary filled in a few blanks with the right dates, and nodded approvingly at the system's knowledge of FARs.

"Append attachments and exhibits, establish distribution requirements—and edit everything, before and after the system assembles all the relevant sections into a finished solicitation."

THAT WAS EASY," Mary was thinking. "Now I've got all the data I need right at my fingertips—but how do I get it on paper?" Fortunately, it was at that very moment that she heard Peter read,

12 "Every step of the way, the entire solicitation, including all the applicable clauses, or portions of it can be reviewed online in WYSIWYG form, or printed out—in the correct, standard format, just by clicking on 'Print.'"

Which is just what Mary proceeded to do. "Preview." *Click*. "Zoom in." *Click*. Mary checked to make sure that Clause 52.232-8 was in the right spot. "Print." *Click*. And out came a finished, standard, agency-approved, regulation-size and in every other way ship-shape solicitation form for 5,000 rubber ducks (along with the requisite mailing labels).

PETER, TO TELL THE TRUTH, was just not all that interested in ducks. He was, however, completely absorbed in the brochure. **"After releasing the solicitation, the original is archived, and a new working copy is created,"** he read. "This maintains the integrity of the original document, while making it easy to track a solicitation's history throughout the amendment process."

Peter had begun to read faster, skipping through the brochure. He couldn't help himself. This was heady stuff. He continued.

"Once the solicitation is released," he read, **"any changes to line items, clauses or text are automatically captured** as part of the amendment process.

"You can easily suspend and cancel solicitations, directly import protest and appeal data, record reasons for suspension and cancellation, and **archive and track the whole process** using automatically assigned suspense numbers."

Peter stopped reading abruptly. He didn't need to read any further. This was a powerful program made just for him. He turned on his heels and walked right out of Mary's office, calculating just how quickly he could get his own copy of this amazing software, muttering "*Procure, Procure,*" under his breath.

12 Preview and print finished solicitations in standard formats, i.e., SF18, etc.

RESPONSE...

ONE WEEK AFTER Peter got his own copy of *PROCURE*, he made sure every officer in his department got one too. Even though Mary was used to the power of the program, she was nonetheless surprised when, a short time later, responses came in from several vendors to her RFP for 5,000 rubber ducks—if only because she had grown accustomed to the weeks and weeks that normally went by between her starting a requisition and getting responses.

She was eager to try out the solicitation response module of the system, so she set to inputting prices, contact names and numbers, delivery dates and discounts.

Mary saw quickly how useful this system could be for busy buyers, contract specialists and negotiators. *PROCURE* made it very **easy to document and retrieve every solicitation response**, simplifying the entire purchasing process.

Simple enough for small purchases, yet powerful enough to handle large buys, the system could readily accommodate

1 everything from small business set-asides and blanket purchase agreements to GSA schedule orders.

Mary found that she could handily **2 track responses to each and every CLIN, search and retrieve information about contractors, by name or by CAGE/CEC.**

With *PROCURE*, Mary could call up a list of vendors for a particular solicitation, or a list of those who were sent RFQs. The system would even let her quickly jump back and **record an oral quote from a vendor over the phone—even while working on a completely different solicitation at the moment.**

In short order, Mary had the appropriate forms finished and ready for review and approval—online.

AWARD...

WHEN IT CAME TIME to award the rubber ducky contract, Mary found using *PROCURE* made it simple to process awards, as well—and the system recognized **every type of award contract authorized by FAR, from fixed price and cost plus, to straight P.O.s and BPAs.** With all the information she had already gathered and entered carried over from the requisition and solicitation phases, Mary found that the system's ability to **consolidate separate requisitions into a single solicitation** made it easy to award a single contract for similar items—or make single awards to multiple awardees.

Paul was impressed by its ability to **3 select single or multiple winning bidders, as well as its ability to select one or more types of awards**—and add or delete data for each award.

The image displays several overlapping screenshots of the PROCURE software interface. The main window shows a menu bar with 'File', 'Edit', 'Requisition', 'Solicitation', 'Response', 'Contract', 'Management', 'Help', and 'Reports'. Below the menu, there are buttons for 'Purchase Order', 'Award Contract', 'GSA Order', 'BOA', 'BPA', and 'Delivery Order'. A 'System Messenger' dialog box is open, asking 'You are about to award a contract to RUBBER DUCKY INTERNATIONAL. Do you wish to proceed?' with 'Yes' and 'No' buttons.

The 'Contractor Response Screen 1' window shows a form with fields for PRNR (PT101), PIIN (N00155-97-Q-001), Total (7840.00), Date of Quote (1997/05/05), Vendor (Rubber Ducky International), Contact (Bob Smith), and Phone/Fax numbers. Below the form is a table with columns for CLIN, Qty, Total Bid, and Description.

CLIN	Qty	Total Bid	Description
1	5000	5955	Rubber Ducks
2	200	895	Toy Trucks
3	5	495	Moon Rockets
4	20	495	Tricycles

The 'Contract' window shows a table of awarded contractors with columns for Date, Contractor, and Total Bid.

Date	Contractor	Total Bid
1997/05/05	Rubber Ducky International	5955
1997/05/05	General Widget Corp.	5995
1997/05/05	Doohickey Supply Co.	5999

Buttons for 'Single Award Contract' and 'Multi Award Contract' are visible at the bottom of the Contract window.

2 Track vendor responses to each and every CLIN

1 Process solicitations using any standard procurement type

3 Produce single or multiple award contracts

4 Print contracts on laser printers in standard formats

...AND MANAGEMENT.

He also appreciated *PROCURE*'s ability to **carry over CLINs from the solicitation phase**, plus edit, add to them or delete them as he went along—making it possible to add a CLIN when needed, even if it wasn't a requisition line item (i.e., transportation costs associated with delivery).

Peter was partial to *PROCURE*'s ability to incorporate all the FAR and FIRMR clauses relevant to his needs, **carry clauses over from the solicitation phase**, and then add, delete or edit them as necessary. He liked being able to **add or delete clauses—or change them from 'by reference' to 'full text' with one keystroke**.

The entire office, in fact, was impressed with how the system came with everything already built-in, making it simple for them to **produce all the standard forms on laser printers in one easy operation**.

Here was everything they needed to **prepare and print single or multiple award documents—even contract summary reports—with one keystroke**.

The screenshot shows a window titled "Contract Summary Report". At the top, there are fields for "PRNR: PT101" and "Buyer Code: MMQC". Below these are radio buttons for "Small Business" and "Large Business", with "Large Business" selected. There are also radio buttons for "Completed", "Not Avail", and "Not Completed", with "Completed" selected. A section titled "Please Check Applicable Box[es] Below:" contains a grid of checkboxes for various contract types and conditions. The "Action w/ Other Gov't Agency" checkbox is checked. At the bottom, there are fields for "Type of Count-When-Paid" and "Amount in US \$".

5 Built-in support for contract summary reporting

WITHIN WEEKS they had managed to plow through months of procurement paperwork, with *PROCURE* automating their work every step of the way, from beginning to end.

It was only then that they began to appreciate how *PROCURE* was able to transform **procurement management** from a constant headache into a simple task.

They used *PROCURE* to **track and document contractor performance**, tapping its power to accept and assimilate data in almost any form—even using it to scan in a document—and then tag it to a particular PRNR or PIIN.

When small business or disadvantaged business subcontracting plans came in, they were simply imported or scanned right into the appropriate sections—and were, like any other file, directly made part of the contract.

They began to use *PROCURE* to **track every contract, from inception to close out**. The system made it easy to record time and dates and set flags while entering data and creating documents. *PROCURE* could record names, mark where contracts were in the development cycle, and when funds were set to expire.

For the very first time, they could **easily produce timely reports, from weekly status reports to monthly production reports**.

The screenshot shows a window titled "Status List". At the top, there are fields for "Current Prnr: PT101" and "Buyer Code: MMQC". Below these are fields for "Action: RFQ", "Action DATE: 1997/05/05", and "Who's Action: MMQC". There is a "Memo:" field containing the text "Pending Approval by Supervisor". Below the memo is a table with columns: "Prnr", "Piin", "Pri", "Cd", "Action", "Action Date", and "Who's Action". The table contains three rows of data. At the bottom, there are checkboxes for "Action or Detail" and "Follow/Top", and buttons for "Edit", "Print", and "Close".

Prnr	Piin	Pri	Cd	Action	Action Date	Who's Action
PT101	N00155-97-M-001	01	A	RFQ	1997/07/07	MMQC
AM111	N00221-97-M-046	01	B	RFP	1998/01/19	MMQC
WS222	N01221-97-M-056	01	C	RFP	1997/08/18	MMQC

6 Track all work in progress, at any point in the process

Now that **ad-hoc reports** were a breeze, they found themselves able to answer all sorts of inquiries rapidly, without so much as breaking into a sweat.

And now they could **track actual and planned milestones**: Date Synopsized, Solicitation Issue Date, Solicitation Closing Date, Proposal Expiration Date, Initial Technical Evaluation, BAFO Due Date, Award Date, etc.

PROCURE provided them a **virtual Contract File Room, providing instant access to all procurement records**, allowing automated searches—by contract number, contract type or contractor name, etc.

And the *PROCURE* system's always-available **status report facility** kept track of their work as they went along. With a keystroke they could step back and view their progress at any point in the process.

This powerful feature gave them the ability to see which requisitions had been assigned but were awaiting solicitation processing, which solicitations were already in progress, determine the number of responses to a solicitation, call up cancelled requisitions along with the reasons they were cancelled—even call up and print all the responses to a solicitation, and compare responses from different bidders on a line item-by-line item basis—all at the click of a mouse.

PUT IT TO WORK NOW, ON YOUR DESK.

PROCURE is the most powerful requisition-through-contract procurement management system available today.

PROCURE was created by and for procurement professionals, and has been tested in daily use on real-world procurement desktops. The result: a feature-rich procurement processing environment that works on today's desktop computers—and works fast.

PROFESSIONAL

■ Designed to meet the needs of today's federal procurement professionals, PROCURE supports current standard procurement forms, and allows for the creation of custom screens to match new ones in the future.

■ PROCURE uses a sophisticated, rules-based expert system for automated FAR clause selection and CLIN generation.

■ PROCURE's multiple levels of data security control file access. PROCURE's built-in file-locking system assures data integrity, allowing records to be tracked in secure archives of read-only files.

OPEN

■ PROCURE's non-proprietary, open architecture allows it to run easily on standard PCs.

■ Small offices can run individual PROCURE modules as stand-alone applications without any special hardware—not even a LAN—yet it also works on Ethernet and token-ring networks.

■ PROCURE is fully compatible with Windows 95, Windows NT and Windows 3.1.

■ PROCURE's open environment and data storage system make it easy to import and export data, to and from other programs running on the same PC, other networked PCs, remote PCs and even mainframes.

■ PROCURE's modular, expandable and open architecture makes it an excellent choice for use by procurement professionals well into the next century.

FAST

■ Designed to boost procurement productivity and accuracy, PROCURE gets users up to speed quickly by providing a consistent, user-friendly interface throughout the entire system.

■ PROCURE's main menu is always one keystroke away, making it easy to jump from one task to another, and from one part of the system to another.

■ PROCURE guides you every step of the way, reducing keystrokes, errors and training time.

■ PROCURE provides context-sensitive help, when and where you need it—and allows the creation of department-specific help prompts.

POWERFUL

■ PROCURE puts real power into procurement when implemented as a full-blown multi-user system.

■ PROCURE's robust, integral relational database handles any size operation.

■ PROCURE provides a full Internet/Web interface with web-based inquiry for end-users, and is fully EDI and EC compliant.

AND MORE...

■ Ad-hoc reports
■ Audit trails
■ Automatic bid calculation and ranking
■ Automated amendment and contract modification
■ Buyer desk management
■ Create & manage employee records
■ Easily customized screens and help prompts

■ Easy forms generation

■ Fax without printing

■ Generate reports on requisitions, responses, buyers, vendors, workloads, priorities, "hot lists" of urgent items, etc.

■ Import & export data

■ Perform online SQL queries

■ Print SF 18, 30, 350, 1409, 1449, DD1057, 1155, etc.

■ PR suspense management system

■ Remote data entry & query

■ Review and update FAR and CLIN databases

■ Record and print bid abstracts

■ Status Inquiry by PRNR, buyer, etc.

■ Vendor database with CAGE/SIC codes, etc.

■ Word, WordPerfect, etc., compatible

MINIMUM SYSTEM REQUIREMENTS

■ 33mhz 486 PC w/ 8 megabytes RAM



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WANT MORE?

IF YOU LIKED THIS STORY, imagine if you were in Paul's or Mary's shoes. Well, that's what we did. We designed *PROCURE* with the real-life needs and problems of real live federal procurement professionals in mind—and then we gave it to them for real-world testing. That's how we developed the most advanced software for automated procurement available today.

And that's how we do everything here at ITG. We're a high-tech systems integrator that's been providing powerful solutions to government, industry and institutions of higher education for more than a decade.

If you want to learn more about how our accelerated procurement program actually works—and it does—then give us a call at 703-698-8282, or send us the card below.

WHY WAIT?

FAST, POWERFUL, PROFESSIONAL—with all this and more, it's easy to see why Mary was contrary no more, why Paul was able to see his desktop for the first time in twenty-two years, and why Peter whistled while he worked.

But if you think *PROCURE* is some kind of fairy tale just because there's a happy ending to this story, think again.

PROCURE works now—and works fast—on a single PC, or a whole department using a token-ring or ethernet network.

So why wait any longer to solve your procurement problems?

Start writing your own success story right away and call ITG at 703-698-8282, for a demonstration of how *PROCURE* can handle all your procurement needs—today.

OK SHOW ME!

I'm tired of waiting. Please call me right away to arrange a demonstration of your powerful procurement solution.

Name _____

Title _____

Dept./Agency _____

Bureau/Office _____

Street _____

Building # _____ Room # _____

City _____

State _____ Zip _____

Telephone (____) _____

Fax (____) _____

E-mail _____

What procurement software, if any, do you currently use?
