

# Our History

## 1984

Founded, Maryland Corporation



#### 1990's

Awarded and **Implemented** Navy's Procurement System (APADE)

#### 1999

Department of Treasury Small **Business Parter** of the Year

#### 2001 - 2005

#### **Business Model Change**

Begin best practices implementations; IRS Small Business Partner of the Year



One of the first organizations to achieve ISO 9001, ISO 20000-1, ISO 27001, and CMMI credentials

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## 2011

**New Business Unit** Quality Standards and Performance

#### 2014

#### Change of Management Structure

New executive management to focus on growth and operational structure



#### 1984 - 1987

Unix and Mainframe SI

### **LATE 1990'S**

#### **Business Model Change**

Awarded and implemented P-Card processing system: Citibank Broker of Obligations and Transactions (Box)



#### 2005

Developed presence globally with technical specialists and enigneers

#### 2003

**New Business Unit** Adaptive Technologies

#### 2009

**Business Model Change** 

Pursue and secure large ADPE, IDIQ's

#### 2013

**New Business Unit** VTC Systems



## 2017

**Business** volumes triples from 2014



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## **Experience**

Small business of under 150 employees: average tenure exceeds 7.5 years, with approximately 3% annual turnover

We have built repeat customers through excellent service and support

customers and the Federal government

40 years of experience partnering with commercial

We invest in employees through annual educational stipends, in-house training, and monthly vendor training on new technologies

Strong infrastructure with headquarters and National Support Center in Falls Church, VA closely located to our engineering, repair, logistics, and warehouse in Merrifield, VA

Focus on reinvesting in organization and restructuring policies to ensure benefits address employee needs

ITG's quality policy, "the customer will be satisfied" is our business philosophy

Process driven approach is implemented through CENTRE, our ERP solution, developed to meet customer, employee, and compliance needs

Quality, service and security demonstrated by certifications: ISO 9001, ISO 20000-1, ISO 27001 and consistent maintenance of CMMI-SVC and CMMI-DEV at Maturity Level 3

365 / 7 days a week US-based call center reliably answers calls within less than 15 seconds

Strive to outperform and deliver on promises with a 99.08% achievement of SLAs for repair and 99.73% for response

Consistent customer satisfaction rating exceeding 97% for over 10 years and quick response to issue resolution and prevention

Quality

Deliver

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**People** 

3

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# **ITG Business Units**



















ISO 9001 | ISO 20000-1 | ISO 27001 | CMMI DEV | CMMI SVC

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ITG has a US-based centralized service desk and dispatching support center to handle service requests and incidents



- Dedicated in-house experienced and certified Technical Account Managers
- Subject Matter Experts to respond and resolve our customers' IT needs well within the expected SLA
- Over 4000 local engineers and technical specialists located across three continents
- Support over 450,000 configuration items at 1,250 national locations and 130+ global sites



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Premier, small business VAR with proven ability to consistently meet delivery expectations

ITG integrates and provides hardware and software solutions from over 1,400 manufacturers.



We have highly trained personnel, defined processes, and underlying systems to consistently exceed our customers' expectations by managing product provisioning until final acceptance and delivery.

We offer warranty services with customized solutions including:

- multi-vendor warranty management,
- ability to maintain devices well past OEM warranties, and
- secure asset recovery.

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Experts in design, configuration, and deployment of secure VTC solutions

ITG's Unified Communications Group is a full-service audio visual integrator with an emphasis on secure video teleconferencing systems

Installation



We have designed and deployed more than 2,000 VTC suites in multiple DoD and civilian agencies

- Room Design & Installation
- VTC Warranty Management
- VTC Systems Maintenance & Support



ITG is the only Integrator authorized by the U.S. State Department to manage the chain of custody for ITAR regulated Secure VTC to U.S. Allied Forces

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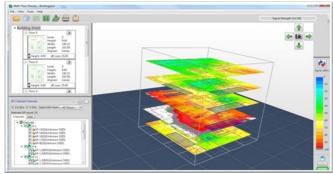
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Design Flawlessly, Implement Once

## ITG Network & Enterprise Systems

NES@ITGOnline.com





## Analyze » Design » Deploy » Support

- Conduct Pre and Post Install Wireless Surveys
- Design and Deploy Indoor & Outdoor Wireless Services
- Maximize Signal Coverage, Optimize
   Number of Wifi Access Points
- Minimize Cost of Implementation
- Centralize Wireless LAN Management
   System
- Video and Voice Grade Data Quality
- Execute Test Plans to Verify Performance Specs
- Simplify Maintenance
- 24x7 Call Center



www.itgonline.com 703-698-8282 Proven, leading provider of products, training, and support for adaptive solutions

# We offer a full suite of accessibility solutions for the government and private sector including

- education and simulation on a variety of industry IT environments
- product training on a wide range of Assistive
   Technologies
- support on adaptive technology
- needs assessment regarding disability and technology

ITG has trained thousands of end users on how to effectively use assistive technologies in mainstream environments as well as hundreds of IT personnel in how to support these solutions in the workplace.





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# Management Consulting Services

Practical solutions to develop and reengineer business processes, introduce quality controls, and improve security

Consulting services expertise with emphasis on performance management, compliance, and process improvement



ITG's consulting practice focuses on quality, risk, security, IT service management, project management, and software development solutions

ITG has helped our clients achieve certifications and appraisals for multiple standards and models

We have assisted over 150 companies successfully implement programs to improve business practices.

Frameworks supported include ISO 9001, ISO 20000-1, ISO 27001, CMMI for Services, CMMI for Development, Lean Six Sigma, and NIST 800-171 and CMMC



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# Software Engineering

Software products and engineers to develop custom software solutions

ITG develops robust, reliable, and scalable software solutions using the latest tools and technologies

Software development projects include solutions ranging from simple data interfaces to entire corporate ERP applications

Developing the product on time, within budget and in compliance with CMMI guidelines are the key objectives of any project undertaken by ITG





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RFID technology to tag and track assets for improved inventory management

ITG provides RFID technology to tag assets with passive or active tracking capabilities



Asset management projects provide

- increased visibility on existing inventory and future procurement needs
- help improve lifecycle and cost management
- monitor the movement of assets
- send alerts to notify a change in the location of the asset
- decrease the time to conduct inventory assessments
- increase the efficiency and accuracy of asset data



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Secure Print Management Services

ITG's Managed Print Services Strategy
consists of all requirements to proactively
maintain equipment, replace parts and
address processes around paper,
devices, and the workplace



- conduct a detailed analysis and develop a strategy to define printing volume, use and requirements
- proactively maintain equipment to continually assess usage and replace parts
- evaluate existing purchasing and acquisition methods to provide input into reducing actual costs
- manage consumable acquisition and distribution
- identify potential constraints to better manage capacity, availability, and SLA requirements

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# Corporate Information

#### **NAICS Codes**

334111 Electronic Computer Manufacturing (Primary),
334xxx, 335xxx, 423xxx, 493xxx, 511xxx, 518xxx,
541xxx (top awarded), 561xxx, 611xxx, 811xxx

#### **Product & Services Codes**

D300, D301, D302, D305, D306, D307, D313, D314, D316, D318, D320 (top awarded), D321, D322, D325, D399, 3610, 7020, 7021, 7022, 7025, 7030

D&B Legal Business Name:

Integration Technologies Group, Inc.

DBA: ITG

Established: 07/11/1984

DUNS Number: 126511963

SAM UEI: M7KUEGMEKNV4

Gage Code: 1EJ55



# Contracts

GSA	0	Laptops, Desktops, Rugged IT, Printers, Video Teleconference Equipment
<b>2GIT</b> Air Force Solutions	0	Enterprise IT Products, Services, and Solutions
<b>Seaport NxG</b> U.S. Navy	0	Engineering Support Services, Program Management Support Services
HUD HITS	0	Maintenance of Servers, Desktops, Printers and Routers, along with asset inventory management and requested installation services
AFNAF Air Force/ Navy Hospitality Services	0	Televisions and associated installation and warranty services
CENSUS CAPI U.S. Census Bureau	0	Technical support services and provisioning, maintenance, and repair of IT equipment
SEWP V NASA	0	Lot C Tablet Computers, Thin Clients, Desktops, Servers, Displays and Support
CIO-CS NIH	0	Laptops, Desktops, Servers, VTC, Displays and Support
USPTO IT Commodities U.S. Patent and Trademark Office	0	Information Technology Equipment and Software



# Partnerships































16













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"small business" service and agility

Quality and ITSM expertise

17

ITG

Competitive pricing combined with financial stability

Low

**Turnover** 

Global reach 130+ locations

Over 1400 partners and 1250+ technicians

Business controls and repeatable processes

NIST and Security Expertise

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Technologies Group

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Please contact ITG at any time if you need additional information or have any questions.

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